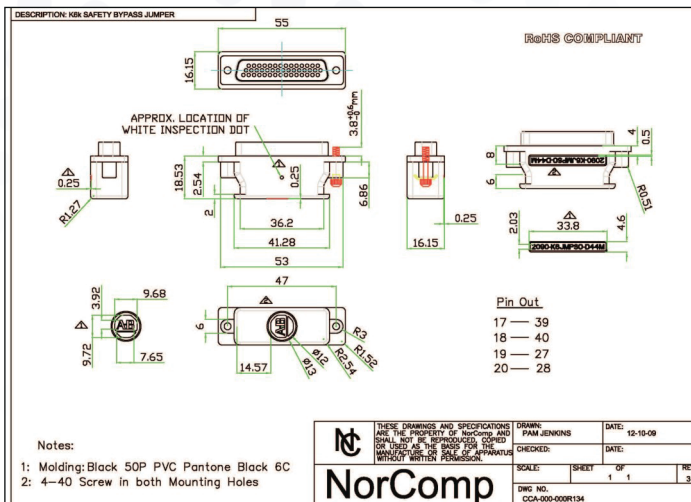


Company Overview

This OEM is a global leader in control and automation solutions. They provide a wide variety of products including: motion controls, condition sensing switches, power management systems, power supplies and temperature controllers.

NorComp provides 15 and 44 pin HD D-Subs for a series of servo motor drive systems.



Challenge

The OEM had a custom installation that only required the 15 pin HD D-Sub control cables. In order for the system to function, they required a bypass jumper to replace the control cables normally plugged into the 44 pin HD D-Sub.

In addition to an accelerated time line, the customer also required conformance to the PPAP first article process developed for the US automotive industry.

Result

NorComp delivered the custom design within the accelerated timeframe the customer required, and with %100 PPAP conformance and acceptability.

The overmolded bypass jumper established NorComp as a preferred supplier, and opened up several other new design opportunities.

This jumper represents a large win for Norcomp, with forecasted sales of 500\$K over the next 3 years.

NorComp has now established the PPAP first article process as our standard methodology for all custom product development and introduction.

